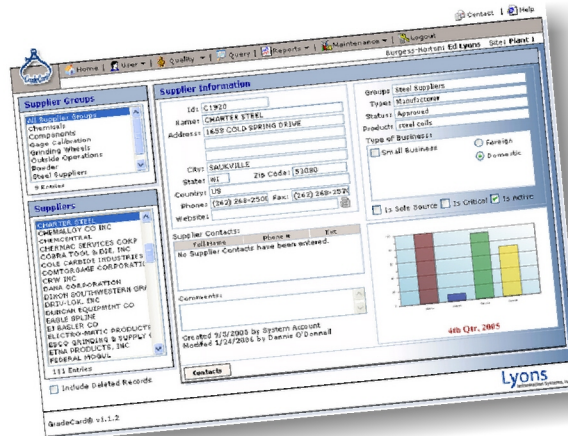
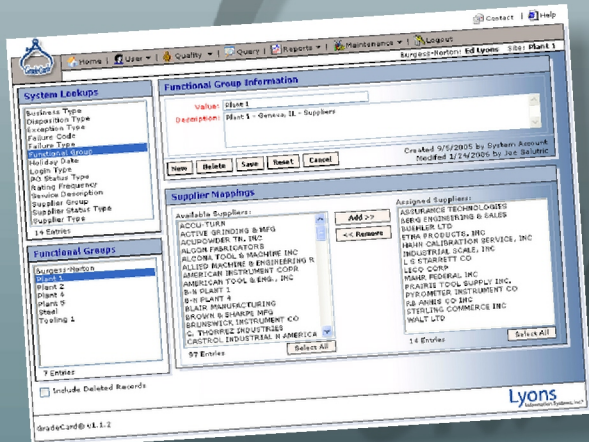


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## Measures...

- \* Quality
- \* Delivery
- \* Service



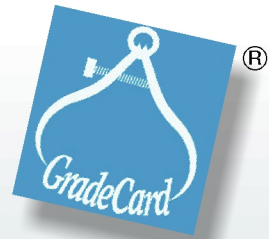
**LYONS INFORMATION SYSTEMS, Inc.**<sup>®</sup> was incorporated in 2001 to provide competitively-priced software system solutions for manufacturing corporations.

**Ed Lyons**, President, has been developing and implementing business solutions for companies throughout the United States since 1979. His experience includes work with large corporations such as Sony Pictures, Hughes Aircraft Company, and GlaxoSmithKline, Inc, as well as small companies as a software consultant and systems developer. He has extensive experience solving business problems effectively and meeting customer expectations.

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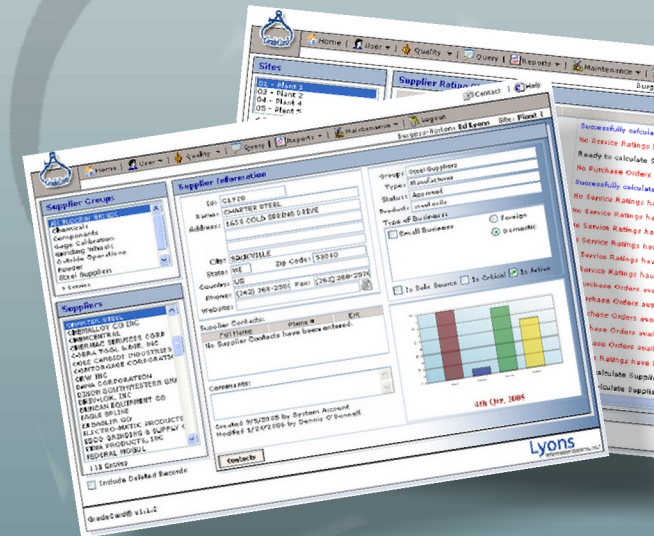
Easy to Learn,  
Use and  
Maintain



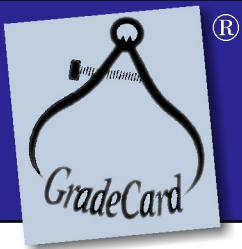
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## Supplier Performance Measurement System

for the Professional Buyer



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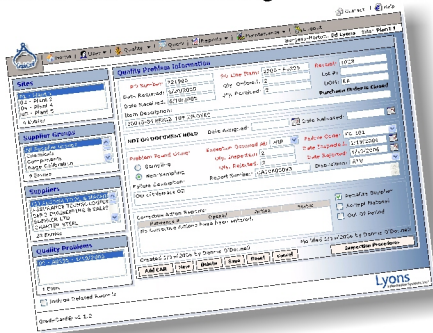
# Nothing measures up to GradeCard®

The impacts of poor supplier performance are felt across the enterprise. Every day companies are struggling with excess inventory, delayed production schedules, increased service calls, and other consequences of poor supplier performance management. GradeCard® enables companies to assess the performance of their suppliers without costly overhauls or intrusions into their existing information systems.

GradeCard® is a web-based supplier performance measurement solution developed for manufacturing companies. GradeCard® delivers accurate supplier performance metrics in an easy-to-use Windows framework.

GradeCard® provides manufacturing companies with information and analysis that is necessary for supplier performance improvement that leads directly to improvement in the bottom line. GradeCard captures data from a customer's ERP system and analyzes the data to provide insights into supplier performance in the form of a periodic, electronically transmitted GradeCard®.

GradeCard® is stable, easy to use, intuitive and adaptable to your business environment.



## BENEFITS

*GradeCard® is a robust supplier performance management software solution that provides:*

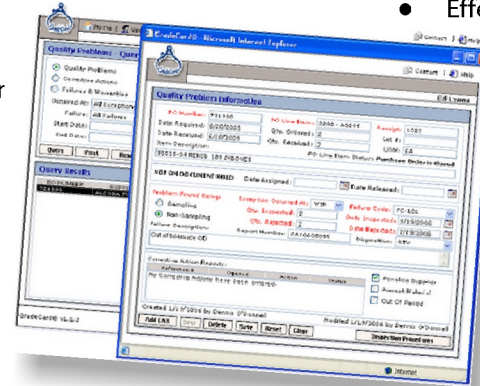
- Rapid return on investment
- Effective process for supplier management
- Rapid identification of supplier deficiencies
- Tool to Improve supplier on-time delivery
- Tool to improve product quality
- Tool to Increase service effectiveness
- Support stronger contract renegotiation positions
- Uniform supplier performance criteria
- Added value to existing information systems
- Improved in-house procurement performance

*Using GradeCard®, you can:*

- Increase profits associated with improved supplier performance
- Decrease costs associated with supplier problems with quality, delivery and service
- Decrease costs associated with manual data entry to in-house supplier management systems
- Decrease costs associated with in-house purchasing performance problems
- Benefit from enterprise-wide data visibility
- Increase profits from decreased supplier product rejects
- Realize and document problem areas in the supply chain

## FEATURES

- Quarterly supplier Performance Report based upon Quality, Deliver, and Service criteria
- Web-based, enterprise-wide connectivity
- Unlimited seat license
- Free GradeCard® upgrades included with maintenance agreement
- Global customer access to multiple site performance data
- Interfaces with virtually any existing company information systems technology
- Easily customized for unique business requirements
- Easily configured in-house
- Allows different weights and measures to be assigned to different groups of suppliers
- Effective graphical user interface



- Non-disruptive to customer systems and data
- Minimal manual data entry
- Secured with firewall and password protection
- Remote supplier web access and on-demand reporting
- No limit to the number of suppliers included
- Allows remote access
- Includes a delivery waiver system to allow for unexpected delivery requirement changes

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